

Case studies

	Project	Business issue	Target / Objective
Case1	Post-M&A financial efficiency improvement project	<ul style="list-style-type: none"> ● Reduce M&A related ● Reduce financial costs ● Reduce facility management costs 	<ul style="list-style-type: none"> ● Optimize their merged companies' portfolios ● Maximize disposition value
Case2	Facility-management-cost reduction project	<ul style="list-style-type: none"> ● Reduce facility management cost 	<ul style="list-style-type: none"> ● e.g. :30% reduction ● Benchmarking ● Implementing competitive bids ● Outsourcing
Case3	Property-management-efficiency improvement project	<ul style="list-style-type: none"> ● Minimize property management cost ● Optimize property management cost ● Expertise & knowledge drain 	<ul style="list-style-type: none"> ● Outsourcing ● Business process reorganization and outsourcing
Case4	Business portfolio restructuring project	<ul style="list-style-type: none"> ● Restructuring non-core business 	<ul style="list-style-type: none"> ● Evaluation for non-core businesses real estate assets ● Maximize disposition value ● Compliance for disposition process ● Improving corporate governance
Case5	Overseas portfolio disposition project	<ul style="list-style-type: none"> ● Restructuring overseas operations 	<ul style="list-style-type: none"> ● Maximizing disposition value ● Compliance for disposition process ● Improving corporate governance

